



# SALINE

## PROCESS

### TASTER

## Sharing Christ in the Healthcare Setting

Presented By:

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CPFI Annual Conference  
Flat Rock, NC

June 2<sup>nd</sup>, 2018



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## Learning Objectives

- 1. Describe the International Saline Partnership and its mission and vision.**
- 2. Discuss the privileged position healthcare providers have to share Christ with patients.**
- 3. List the 5 questions addressed by the Saline Process.**

**Imagine the Great Commission Accomplished in Our Lifetime!**



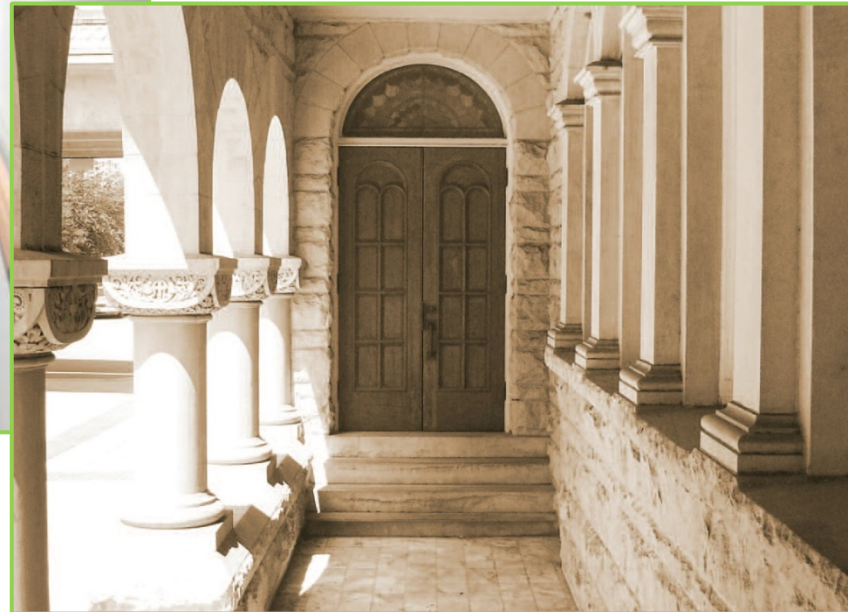


*Artwork by András Simon*

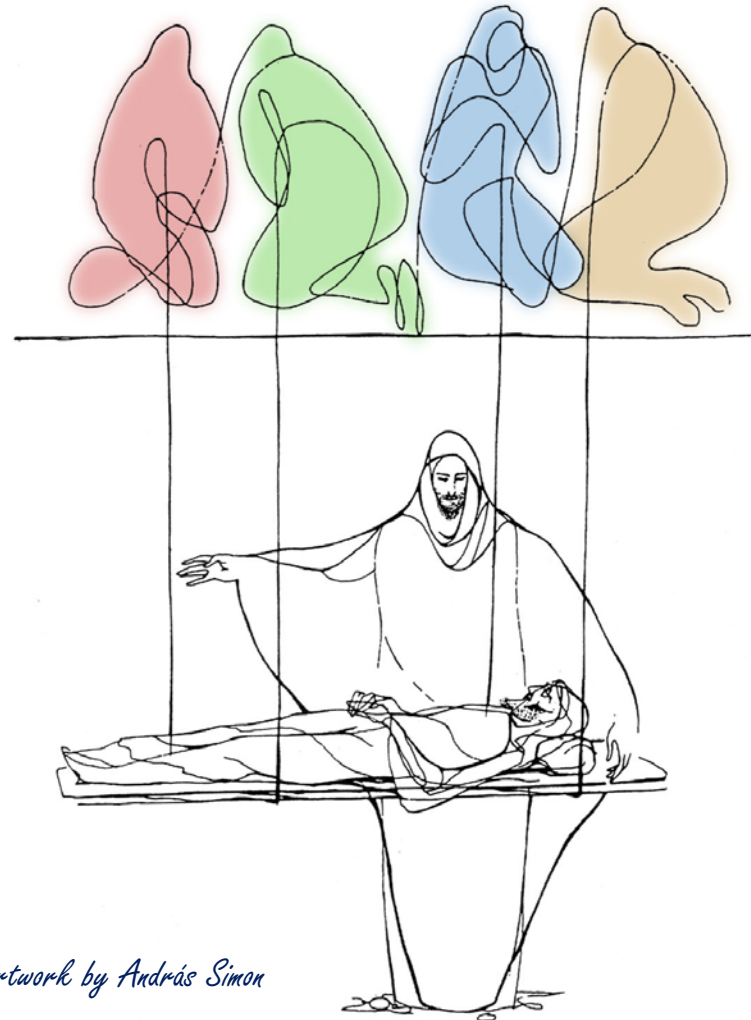
**Global Population:**  
7.1 Billion

**Non-Christian  
Global Population:**  
4.7 Billion

Every week more people walk through the doors of *hospitals* than through the doors of *churches*.



## The International Saline *Partnership*



*Artwork by András Simon*

## The International Saline *Partnership*



## The International Saline *Partnership*

### Shared Vision

Fulfilling the task of the Great Commission in our life-time

### Shared Mission

Equipping healthcare workers to be witnesses for Christ in their workplaces, using the **Saline Process**

### Shared Priority

Prayer

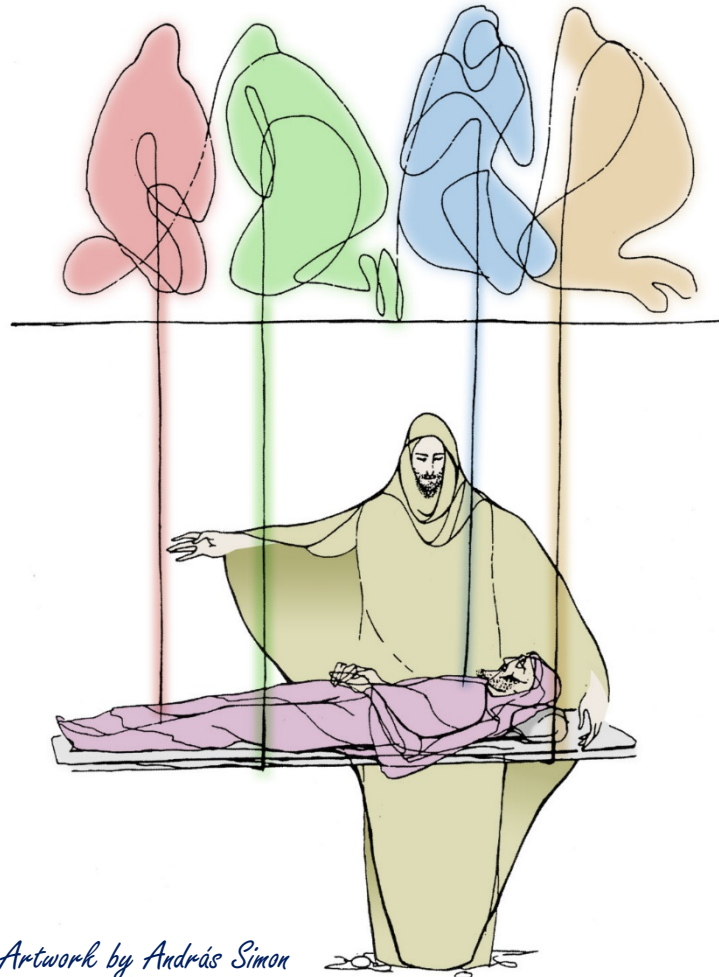
### Shared Tool

The Saline Process





## The Saline *Process*



■ Saline Process Training Course

■ Internet Follow-Up

■ Mentoring & Accountability

■ Multiplication

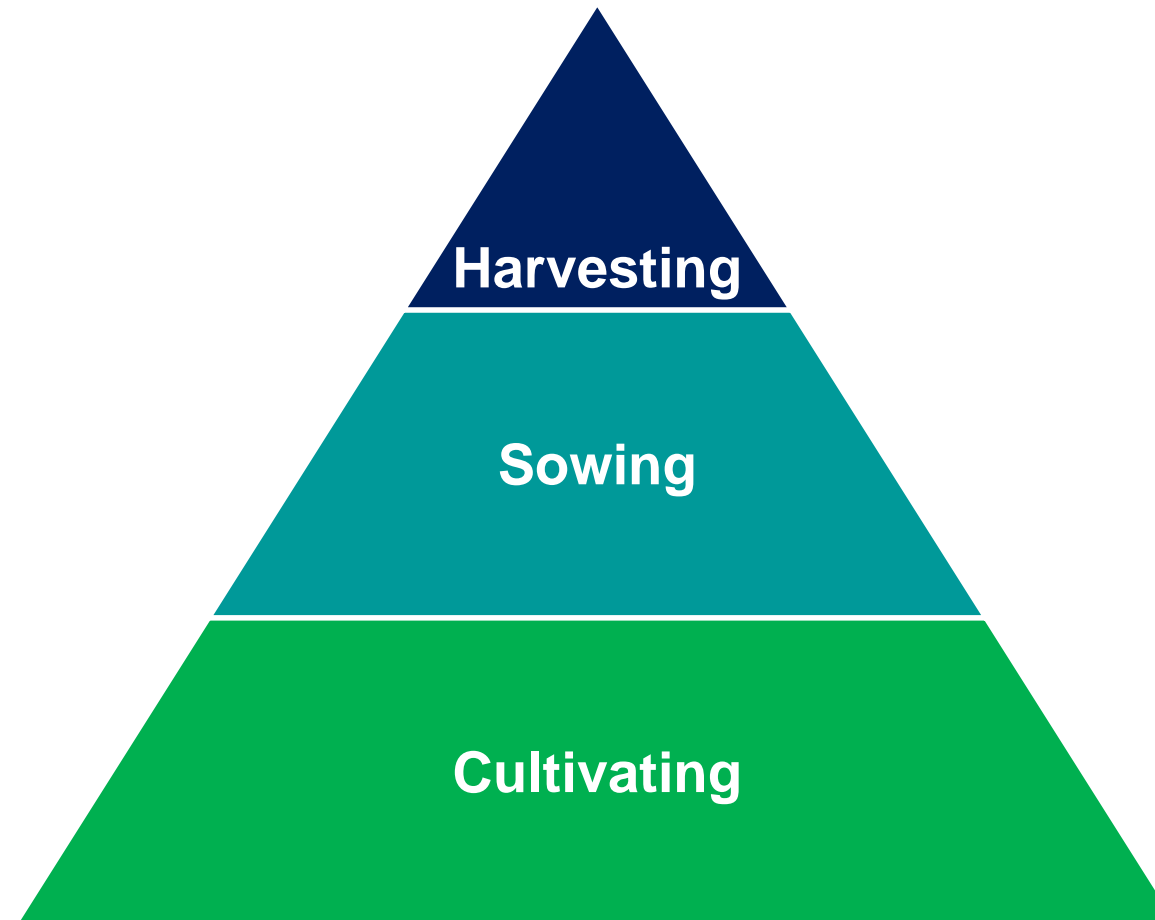
*Artwork by András Simon*

## **The Healthcare Profession:**

- ▶ **A privileged position to share the love of God with a humble heart and respect for the patient.**
- ▶ **This course is a tool for those who want to be a witness in the workplace. (Acts 1:8)**

**We will look at the many small steps on a patient's faith journey and how we can be involved in the process.**

**cultivating → sowing →  
harvesting → multiplying**



**“...So that sower and reaper may be glad together.” – John 4:36**

**This course addresses five questions that will help us find our place in the process.**

- 1. Why is faith important in healthcare?**
- 2. What are the opportunities and barriers to fulfilling God's call?**
- 3. What is my part?**
- 4. What other tools will help me cultivate and sow?**
- 5. Where do I go from here?**

# **Why is faith important in healthcare?**

## **Question One**

## Why is faith important in healthcare?

- **Scientific research – health outcomes and best practices show the difference**
- **God's call: Biblical impact**
  - **Salt and light (Matthew 5:13-14)**
  - **Witness (Acts 1:8)**

## Patient Openness

**Most patients are open to discussing spiritual matters...**

- **With sensitivity**
- **With permission**
- **With respect**

**1 Peter 3:15**



## Saltiness

- **0.9% saline = Healthy**
- **3% saline = Deadly**
- **5% dextrose and water = Bland**

# **What are the opportunities for and barriers to fulfilling God's call?**

## **Question Two**

## What are the opportunities?

**Chosen by God to be:**

- **Salt (Colossians 4:6)**
- **Light (John 1:14)**
- **Witnesses (Acts 1:8)**

**The active ingredient is the Holy Spirit.**

## Activity

**What prevents us from introducing our patients to Jesus?**

- **Take 5 minutes to list things that you feel are a barrier for you to share the gospel with your patients**
- **Group share**

## **What prevents us from introducing our patients to Jesus?**

- **Professional's barriers**
- **Patient's barriers**

# Microdecisions of Faith



Source:  
Jim Engel

CYNIC	SKEPTIC	SPECTATOR	SEEKER	BELIEVER	DISCIPLE
					Chooses to live by faith +5
					Chooses to share his faith +4
					Makes Christ-like choices +3
					Joins in community life +2
					Assimilates God's word +1
					Trusts in Christ 0
					Turns from self-trust -1
					Sees Christ as the answer -2
					Recognises his need -3
					Considers truth of the Gospel -4
					Understands the implications -5
					Aware of the Gospel -6
					Recognises relevance of Bible -7
					Looks positively at the Bible -8
					Sees difference in messenger -9
					Aware of the messenger -10
					Going his/her own way -11
					Avoids the truth -12
<b>MULTIPLYING</b>					
<b>HARVESTING</b>					
<b>SOWING</b>					
<b>CULTIVATING</b>					
<b>ADDRESSES: SOCIAL BARRIERS TO OVERCOME: ISOLATION BY: PARTICIPATION IN THE BODY GOAL: GROWTH ANSWERS: WILL I LIVE FOR CHRIST?</b>					
<b>ADDRESSES: VOLITIONAL BARRIERS TO OVERCOME : INDECISION &amp; UNWILLINGNESSTO CHANGE BY: PRAYER &amp; PERSUASION GOAL: TRUST CHRIST ANSWERS: WILL I TRUST CHRIST?</b>					
<b>ADDRESSES: INTELLECTUAL BARRIERS TO OVERCOME: IGNORANCE, MISCONCEPTIONS &amp; ERROR BY: PRESENTATION GOAL: UNDERSTANDING ANSWERS: WHO IS JESUS?</b>					
<b>ADDRESSES: EMOTIONAL BARRIERS TO OVERCOME: INDIFFERENCE, FEAR &amp; ANTAGONISM BY: YOUR PRESENCE GOAL: ATTRACTION, TRUST YOU ANSWERS: WHAT'S IN IT FOR ME?</b>					

# What is my part?

## Question Three

## Spiritual Influence

- Requires Christ-like character (Galatians 5:22)
- Requires professional competence (Col. 3:23)
- Requires compassion (Philippians 2:20)
- Requires wise communication (1 Peter 3:15)
- Requires courage (Joshua 1:9, 1 Thess. 5:11)
  
- Spiritual Vital Signs Handout



## **Paul's Example for Positive Patient Encounter**

### **Acts 17**

- **Create a safe environment**
- **Use safe words people understand**
- **Give opportunity for questions and discussion**
- **Challenge them**

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## **Eight Tools**

- **Prayer**
- **Questions**
- **Spiritual History**
- **Faith Flags**
- **Faith Stories**
- **Truth Prescription**
- **Spiritual Referral Team**
- **Gospel Presentation**

# **What tools will help me cultivate, sow and harvest?**

**Question Four**

## Two Tools for Example

- **Faith Stories**
- **Faith Flags**

## Faith Flags should:

- Occur as a **natural part of the conversation**
- Focus on **common ground**
- Take no more than **30 seconds**
- Identify you as **a member of God's family**
- Look for but do not demand **a response**
- Create **opportunities**

## **Faith Stories should:**

- **Fit as a natural part of the conversation**
- **Connect to the patient situation**
- **Take no more than two minutes**
- **Relate to what God is doing**
- **Provide a glimpse of what it is like to be God's child**

## Activity

- **Consider your own situation, testimony, and experiences and take 5 minutes to create a faith flag or faith story**
- **Take 5 minutes to share with one or more individuals near you**

## Monitor Spiritual Vital Signs

- Regulate the **dosage**
- Ask **questions**
- Proceed at **God's pace**
- Ask permission **to speak further**
- Be **sensitive** to your listener
- Check regularly to see if they are **still with you**



# Where do I go from here?

Question Five

**What vision have you caught today?**

**How can you fulfill this vision?**

**What is your vision for your nation?**

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**Where do I go from here?**

**Plan of action:**

**“Be doers...not hearers only.”**

**James 1:22, KJV**

**God is at work...**  
**And I want to be part**  
**of His work!**

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in Saline Process presentations.***



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