



SALINE

PROCESS

Getting Started

Presented By:

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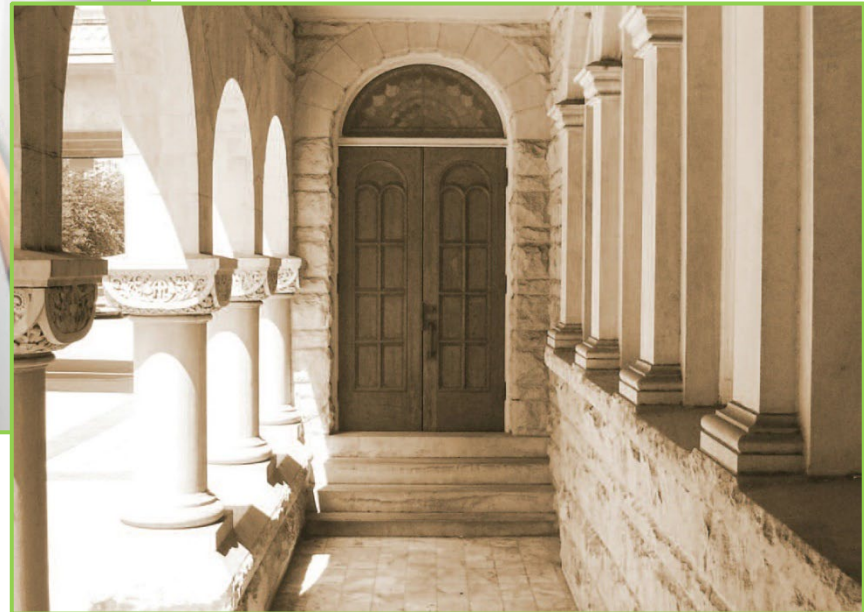
Learning Objectives:

- ▶ **List the 5 Questions addressed by the Saline Process**
- ▶ **Describe the 8 tools recommended by the Saline Process**
- ▶ **Utilize the Saline Process Online Training to share your faith in the healthcare setting**

The Healthcare Profession:

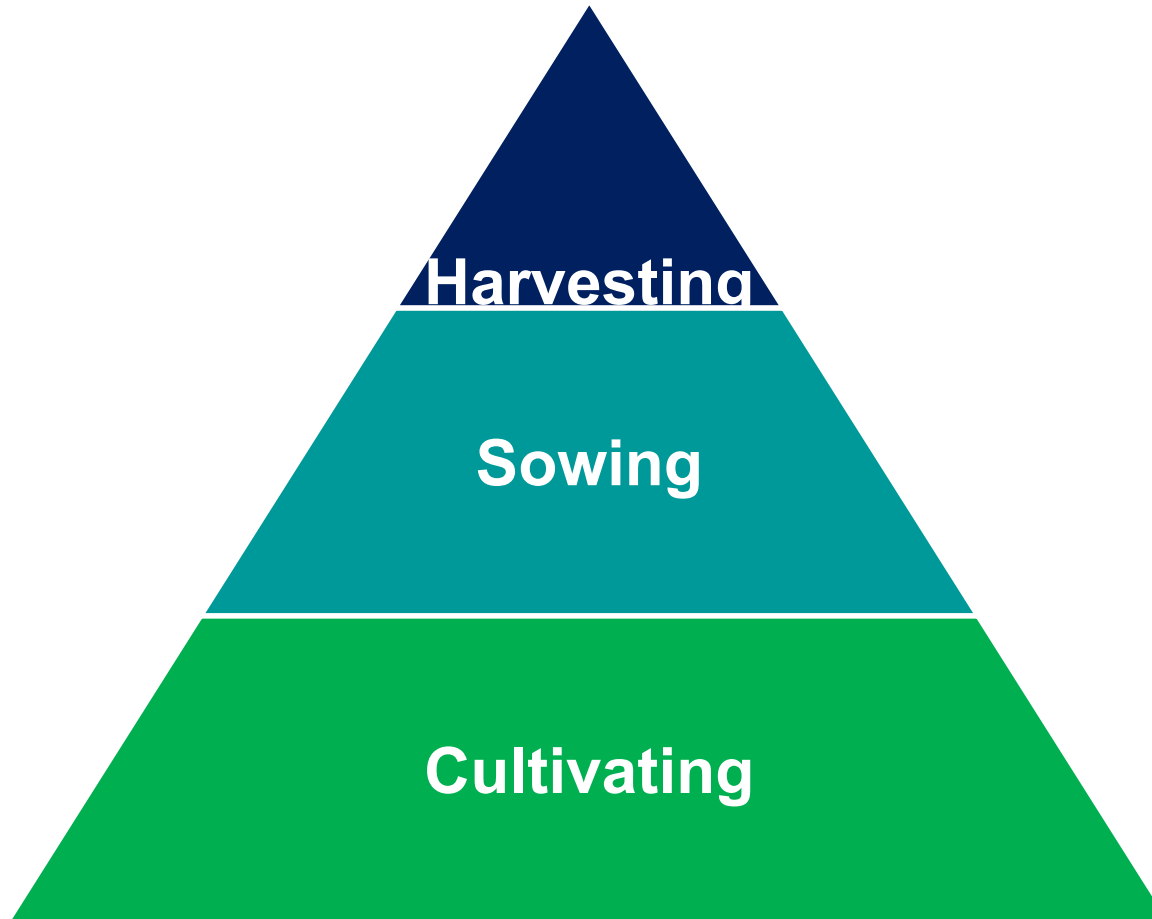
- ▶ **A privileged position to share the love of God with a humble heart and respect for the patient.**
- ▶ **This course is a tool for those who want to be a witness in the workplace. (Acts 1:8)**

Every week more people walk through the doors of *hospitals* than through the doors of *churches*.



We will look at the many small steps on a patient's faith journey and how we can be involved in the process.

**cultivating → sowing →
harvesting → multiplying**



“...So that sower and reaper may be glad together.” – John 4:36

This course addressed five questions that will help us find our place in the process.

- 1. Why is faith important in healthcare?**
- 2. What are the opportunities and barriers to fulfilling God's call?**
- 3. What is my part?**
- 4. What other tools will help me cultivate and sow?**
- 5. Where do I go from here?**

Why is faith important in healthcare?

Question One

Why is faith important in healthcare?

- Scientific research – health outcomes and best practices show the difference
- God's call: Biblical impact
 - Salt and light (Matthew 5:13-14)
 - Witness (Acts 1:8)

Patient Openness

Most patients are open to discussing spiritual matters...

- With sensitivity
- With permission
- With respect

1 Peter 3:15

Saltiness

- 0.9% saline = Healthy
- 3% saline = Deadly
- 5% dextrose and water = Bland

What are the opportunities for and barriers to fulfilling God's call?

Question Two

What are the opportunities?

Chosen by God to be:

- Salt (Colossians 4:6)
- Light (John 1:14)
- Witnesses (Acts 1:8)

The active ingredient is the Holy Spirit.

Activity

- ▶ What barriers are present for you when sharing your faith?

What prevents us from introducing our patients to Jesus?

- Professional's barriers
- Patient's barriers

Microdecisions of Faith



CYNIC	SKEPTIC	SPECTATOR	SEEKER	BELIEVER	DISCIPLE		
				Chooses to live by faith	+5	MULTIPLYING	ADDRESSES: SOCIAL BARRIERS TO OVERCOME: ISOLATION BY: PARTICIPATION IN THE BODY GOAL: GROWTH ANSWERS: WILL I LIVE FOR CHRIST?
				Chooses to share his faith	+4		
				Makes Christ-like choices	+3		
				Joins in community life	+2		
				Assimilates God's word	+1		
				Trusts in Christ	0	HARVESTING	ADDRESSES: VOLITIONAL BARRIERS TO OVERCOME : INDECISION & UNWILLINGNESSTO CHANGE BY: PRAYER & PERSUASION GOAL: TRUST CHRIST ANSWERS: WILL I TRUST CHRIST?
				Turns from self-trust	-1		
				Sees Christ as the answer	-2		
				Recognises his need	-3		
				Considers truth of the Gospel	-4	SOWING	ADDRESSES: INTELLECTUAL BARRIERS TO OVERCOME: IGNORANCE, MISCONCEPTIONS & ERROR BY: PRESENTATION GOAL: UNDERSTANDING ANSWERS: WHO IS JESUS?
				Understands the implications	-5		
				Aware of the Gospel	-6		
				Recognises relevance of Bible	-7		
				Looks positively at the Bible	-8	CULTIVATING	ADDRESSES: EMOTIONAL BARRIERS TO OVERCOME: INDIFFERENCE, FEAR & ANTAGONISM BY: YOUR PRESENCE GOAL: ATTRACTION, TRUST YOU ANSWERS: WHAT'S IN IT FOR ME?
				Sees difference in messenger	-9		
				Aware of the messenger	-10		
				Going his/her own way	-11		
				Avoids the truth	-12		

Source:
Jim Engel

What is my part?

Question Three

Spiritual Influence

- Requires Christ-like character (Galatians 5:22)
- Requires professional competence (Col. 3:23)
- Requires compassion (Philippians 2:20)
- Requires wise communication (1 Peter 3:15)
- Requires courage (Joshua 1:9, 1 Thess. 5:11)

Paul's Example for Positive Patient Encounter

Acts 17

- Create a safe environment
- Use safe words people understand
- Give opportunity for questions and discussion
- Challenge them

What tools will help me cultivate, sow and harvest?

Question Four

Eight Tools

- Prayer
- Questions
- Spiritual History
- Faith Flags
- Faith Stories
- Truth Prescription
- Spiritual Referral Team
- Gospel Presentation

Two Tools for Example

- Faith Stories
- Faith Flags

Faith Flags should:

- Occur as a **natural part of the conversation**
- Focus on **common ground**
- Take no more than **30 seconds**
- Identify you as a **member of God's family**
- Look for but do not demand a **response**
- Create **opportunities**

Faith Stories should:

- **Fit as a natural part of the conversation**
- **Connect to the patient situation**
- **Take no more than two minutes**
- **Relate to what God is doing**
- **Provide a glimpse of what it is like to be God's child**

Practice

- Take 2 minutes to write down a faith flag or faith story
- Share in small group

What does it look like?

[A Video Example](#)

Monitor Spiritual Vital Signs

- Regulate the **dosage**
- Ask **questions**
- Proceed at **God's pace**
- Ask permission **to speak further**
- Be **sensitive** to your listener
- Check regularly to see if they are **still with you**

Where do I go from here?

Question Five

Where do I go from here?

Plan of action:

“Be doers...not hearers only.”

James 1:22, KJV

Active Learning

Case Scenarios

IHS Global gratefully acknowledges and thanks

*Simon András Múterem
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in Saline Process presentations.*



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SPOT Debriefing

Presented By:

[Trainer Name(s)]

