

The Heart (Failure) of the Matter: Updates in Heart Failure

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Objectives

- Identify new medication approvals related to heart failure management
- Recall key updates to pharmacologic heart failure management
- Apply updated heart failure information to patient scenarios
- Identify potential solutions to challenges in heart failure management

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Terminology

- ARNI: angiotensin receptor neprilysin inhibitor
- BB: beta-blocker
- CKD: chronic kidney disease
- CV: cardiovascular
- GDMT: guideline directed medical therapy
- HFREF: heart failure with reduced ejection fraction
- HFimpEF: heart failure with improved ejection fraction
- HFmrEF: heart failure with mildly reduced ejection fraction
- HFpEF: heart failure with preserved ejection fraction
- ISDN: isosorbide dinitrate
- LVEF: left ventricular ejection fraction
- MACE: major adverse cardiovascular events
- MRA: mineralocorticoid receptor antagonist
- PAD: peripheral artery disease
- SGLT2i: sodium glucose cotransporter-2 inhibitor
- T2DM: type 2 diabetes mellitus

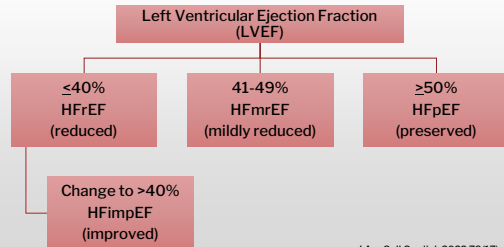
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The Heart of the Matter

INTRODUCTION

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Heart Failure (HF) Classification



J Am Coll Cardiol. 2022;79(17):e263-421.

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Pharmacologic Management Options

- Diuretics
- Beta-blockers
 - Evidence-based: metoprolol succinate, bisoprolol, carvedilol
- ACEi/ARB
- Mineralocorticoid receptor antagonist (MRA)
 - Spironolactone, eplerenone

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Approved in Past Ten Years

Hyperpolarization-activated cyclic nucleotide-gated (HCN) channel blocker	Ivabradine (Corlanor®)
Angiotensin receptor/nephrilysin inhibitor (ARNi)	Sacubitril/valsartan (Entresto®)
Soluble guanylate cyclase stimulator	Vericiguat (Verquvo®)
SGLT2 inhibitors (SGLT2i)	Empagliflozin (Jardiance®) Dapagliflozin (Farxiga®)
Dual SGLT1 and SGLT2 inhibitor (SGLT1/2i)	Sotagliflozin (Inpefa®)

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New(er) Treatments

Select SGLT2i
Dual SGLT1/2i

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Sodium Glucose Cotransporter-2 Inhibitors (SGLT2i)

Medication	FDA Approval Date			
	T2DM	HF _r EF	HF*	CKD
Empagliflozin (Jardiance)	2014	2020	2021	2023
Dapagliflozin (Farxiga)	2014	2020	2023	2021

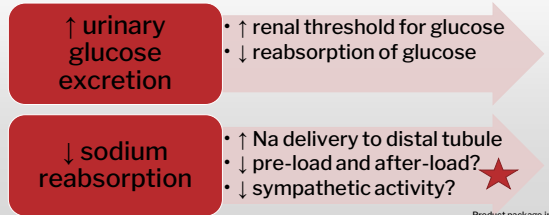
New drug application 202293; Drugs@FDA FDA Approved Drugs.
New drug application 204629; Drugs@FDA FDA Approved Drugs.

*independent of LVEF

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SGLT2i MOA

Inhibit SGLT2 in the proximal renal tubules which results in...



Product package inserts

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SGLT2i Data in HF_rEF

Feature	EMPEROR REDUCED (n = 3730)	DAPA-HF (n = 4744)
Participants	NYHA Class II - IV LVEF <40%	
Primary Outcome, Risk Reduction	CV death or HF hospitalization, ↓25%	CV death or worsening HF, ↓27%
Key Secondary Outcomes, Risk Reduction	HF hospitalization, ↓31% CV death, 8%	HF hospitalization, ↓30% CV death, ↓18%

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SGLT2i Data in HF_pEF

Feature	EMPEROR Preserved (n = 5988)	DELIVER (n = 6263)
Participants	NYHA Class II - IV LVEF >40% Elevated NT-pro BNP	
Primary Outcome, Risk Reduction	CV death or HF hospitalization, ↓21%	CV death or worsening HF, ↓18%
Key Secondary Outcomes, Risk Reduction	HF hospitalization, ↓29% CV death, 9%	HF hospitalization, ↓27% CV death, ↓12%

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Sotagliflozin (Inpefa®): Dual SGLT2/SGLT1 Inhibitor

- Approved: May 2023
- Indication: reduce risk of CV death, HF hospitalization, or urgent HF visit in individuals with...
 - 1) HF or
 - 2) T2DM, CKD and other CV risk factors
- 200 and 400 mg tab
- Counseling: similar to other SGLT2i *plus*
 - Take no more than 1 hour before 1st meal of day
 - Do not cut, crush, chew
 - AE: increased risk diarrhea

Product package insert

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SGLT2/SGLT1i MOA

- SGLT2i in proximal renal tubules**
 - ↑ urinary glucose excretion
 - ↓ sodium reabsorption ★
- SGLT1i in intestines**
 - ↓ glucose and Na reabsorption

Product package insert

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Sotagliflozin Data

Feature	SCORED (n = 10584)	SOLOIST-WHF (n = 1222)
Participants	T2DM, CV risk factors, GFR 25-60	T2DM, admitted for worsening HF
Primary Outcome, Risk Reduction	CV death, urgent HF visit, HF hospitalization, ↓25%	CV death, urgent HF visit, HF hospitalization, ↓33%
Key Secondary Outcomes, Risk Reduction	Urgent HF visit, hospitalization, ↓33% CV death, ↓10%	Urgent HF visit, hospitalization, ↓36% CV death, ↓16%

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Treatment Updates

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2022 AHA/ACC/HFSA Guideline for the Management of Heart Failure

J Am Coll Cardiol. 2022;79(17):e263-421.

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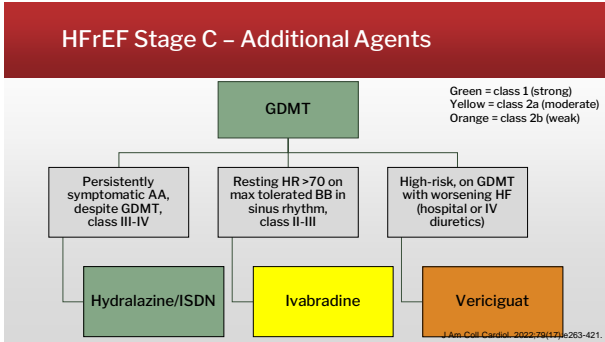
HFrEF by Stage

Stage A	Stage B	Stage C/D
<ul style="list-style-type: none"> • SGLT2i in T2DM • Manage BP/CVD 	<ul style="list-style-type: none"> • SGLT2i in T2DM • ACEi/ARB • Beta-blocker • Manage BP/CVD 	<ul style="list-style-type: none"> • Diuretics prn • SGLT2i • ARNI/ACEi/ARB • MRA • Evidence-based beta-blocker

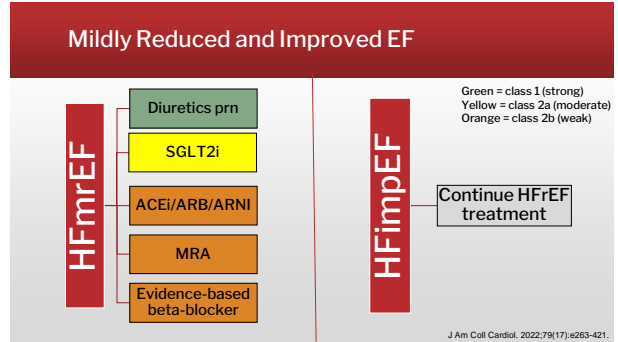
Green = class 1 (strong)

J Am Coll Cardiol. 2022;79(17):e263-421.

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Patient Case: Joseph James

- 72 year old African American male
- PMH: HTN, HFrEF, CAD (MI at age 68), stage 3 CKD, obesity
- Medications: furosemide 10 mg daily, metoprolol succinate 50 mg twice daily, lisinopril 20 mg daily, spironolactone 25 mg daily, aspirin 81 mg daily
- Objective Data:
 - BP 142/83
 - HR 80
 - BMP WNL except SCr 1.5 (GFR 40)
 - LVEF: 30%
- He is symptomatic. → How will you optimize treatment?

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Patient Case: Joseph James

- Assess safety/adherence
- Add SGLT2i
- Change ACEi to ARNI
 - 36 hour washout period!
- Assess target doses
- Future hydralazine/ISDN?

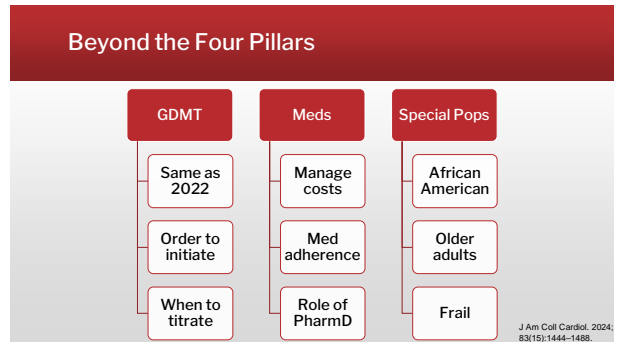
- 72 yoAAM
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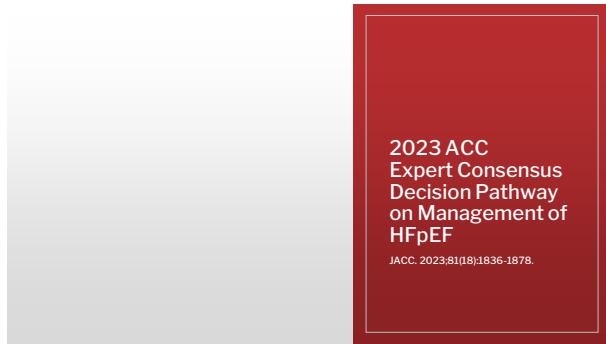
2024 ACC
Expert Consensus
Decision Pathway
for Treatment
of HFrEF

J Am Coll Cardiol.
2024;83(15):1444-1488.

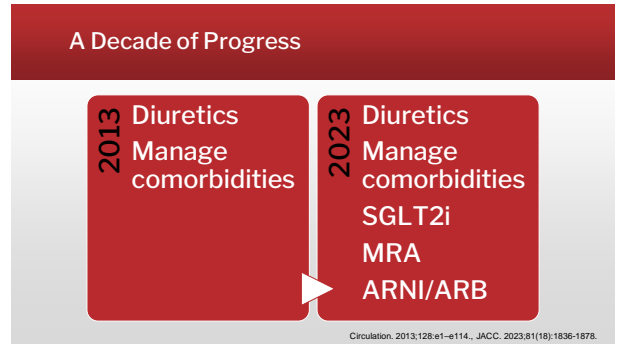
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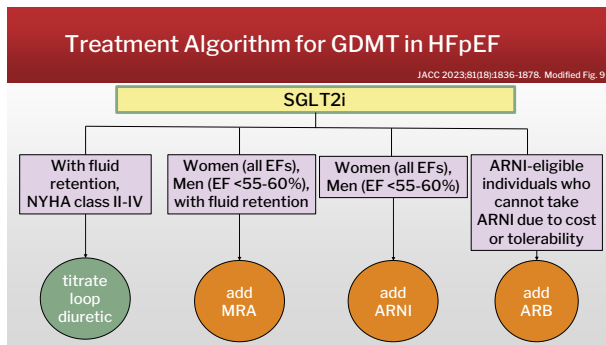
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Patient Case: Ruth Rosales

- 68 year old Caucasian female
- PMH: T2DM, HTN, obesity, sleep apnea
- Medications: metformin 1000 mg twice daily, Trulicity (dulaglutide) 4.5 mg once weekly, lisinopril 10 mg daily
- Objective Data:
 - BP 135/78
 - BMP WNL, GFR 85
 - A1c 7.8%
 - LVEF: 55%
- Now dx with HFpEF. → How will you optimize treatment?

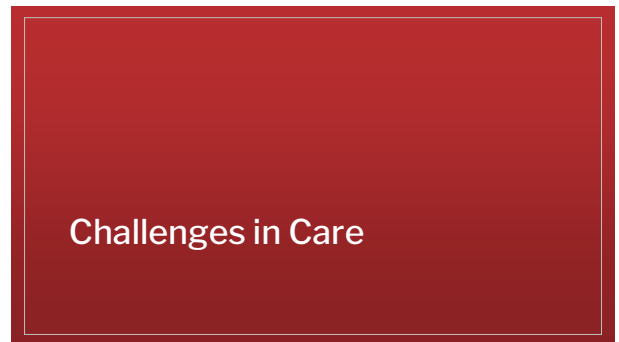
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Patient Case: Ruth Rosales

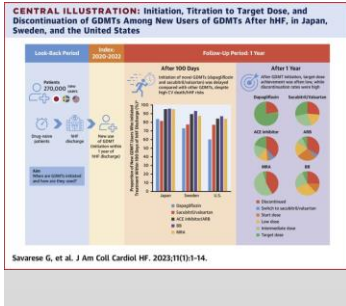
- *Add SGLT2i*
- Consider loop diuretic
- Change ACEi to ARNI
- Optimize comorbidity management

- 68 yo CF
- PMH: T2DM, HTN, obesity, sleep apnea
- Meds: metformin 1000 mg daily, Trulicity 4.5 mg once weekly, lisinopril 10 mg daily
- BP 135/78 BMP WNL, GFR 85
- A1c 7.8% LVEF: 55%

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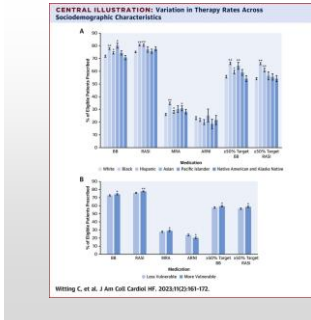


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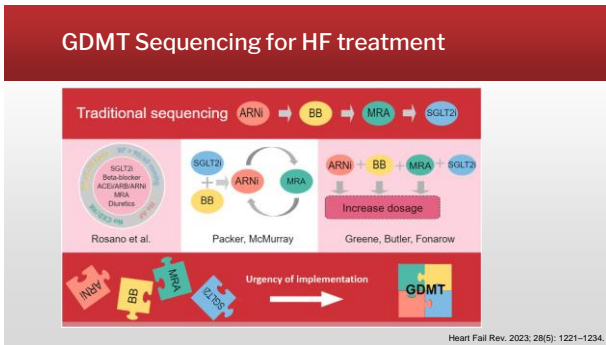
Guideline Directed Medication Therapy—
How are we doing?

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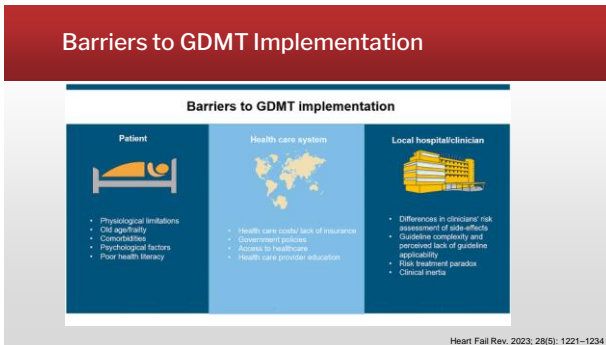


GDMT —
Differences in Race
and Vulnerable
Populations

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Polypharmacy or Hyperpolypharmacy????

- "...patients with HF are prescribed an average of 6 different medications totaling more than 10 daily doses." From 2024 ACC expert consensus on HFrEF
- 2007–2014 Medicare claims data (Part A, Part B, and Part D) linked to electronic health records from 2 large networks in Boston, 2258 patients with HFrEF had 11.3 ± 5.7 of total filled prescriptions for distinct medications.

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Hyperpolypharmacy in Heart Failure (NHANES)

Variable	All	No HF	HF	P-value
Prevalence of hyperpolypharmacy	20%	—	—	—
Total Medication Cost, mean (SD)	7.2 (3.7)	5.5 (2.5)	11.9 (2.0)	<0.001
Heart Failure Medication, mean (SD)	2.1 (1.3)	1.9 (1.3)	2.8 (1.2)	<0.001
Beta-blockers, %	81	96	77	<0.001
ACE/ARB, %	98	100	88	0.02
Aliskiren antagonist, %	11	9	16	0.01
Vasodilators, %	10	7	16	0.005
Diuretics, %	80	93	76	<0.001
Spirodes, %	13	12	17	0.08
Other Cardiovascular Agents, mean (SD)	1.4 (1.3)	1.3 (1.1)	2.3 (1.3)	<0.001
Lipid Lowering, %	80	93	80	<0.001
Anti-platelet agents, %	23	14	40	<0.001
Anti-coagulant agents, %	21	19	26	0.06
Anti-arrhythmic agents, %	26	23	32	0.02
Calcium-channel blockers, %	22	19	31	0.005
Anti-anginal agents, %	12	7	27	<0.001

BMC Cardiovasc Disord. 2019; 19:76.

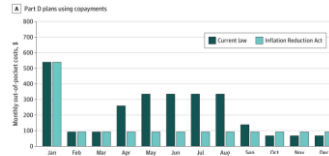
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Cost of GDMT therapy

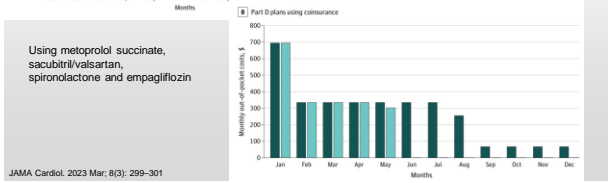
Medication regimen	Description	Cost, \$ List price, monthly	Expected annual OOP spending	
			Phase with reimburse Current law	Phase with coinsurance IRA law
Metoprolol succinate, lisinopril, spironolactone	Generic only	44	482	482
Metoprolol succinate, lisinopril, spironolactone, empagliflozin	Generic + SGLT2	614	1518	1007
Metoprolol succinate, sacubitril/valsartan, spironolactone	Generic + ARNI	768	1917	1015
Metoprolol succinate, sacubitril/valsartan, spironolactone	Comprehensive therapy	1338	2659	1551
Carvedilol, sacubitril/valsartan, spironolactone, empagliflozin	Comprehensive therapy, lowest cost	1314	2644	1527
Metoprolol succinate, sacubitril/valsartan, spironolactone, empagliflozin	Comprehensive therapy, highest cost	1546	2849	2000

JAMA Cardiol. 2023 Mar; 8(3): 299-301.

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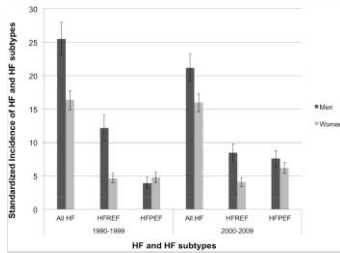


Medicare Patient OOP costs—Copay vs. Coinsurance



JAMA Cardiol. 2023 Mar; 8(3): 299-301

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JACC Heart Fail. 2018 Aug; 6(8): 678-685.

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Shifting Tides of Heart Failure

Putting it Together

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Final Case—Return to Joseph James

- 72 year old African American male
- PMH: HTN, HFrEF, CAD (MI at age 68), stage 3 CKD, obesity
- Medications: furosemide 10 mg daily, metoprolol succinate 50 mg twice daily, lisinopril 20 mg daily, spironolactone 25 mg daily, aspirin 81 mg daily
- Select Vitals/Labs: BP 142/83, HR=80, eGFR=40, LVEF=30%
- Patient has Medicare Part D with coinsurance coverage. He can only afford to spend \$125 monthly for his medications.
- How do you handle GDMT for his HFrEF???

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